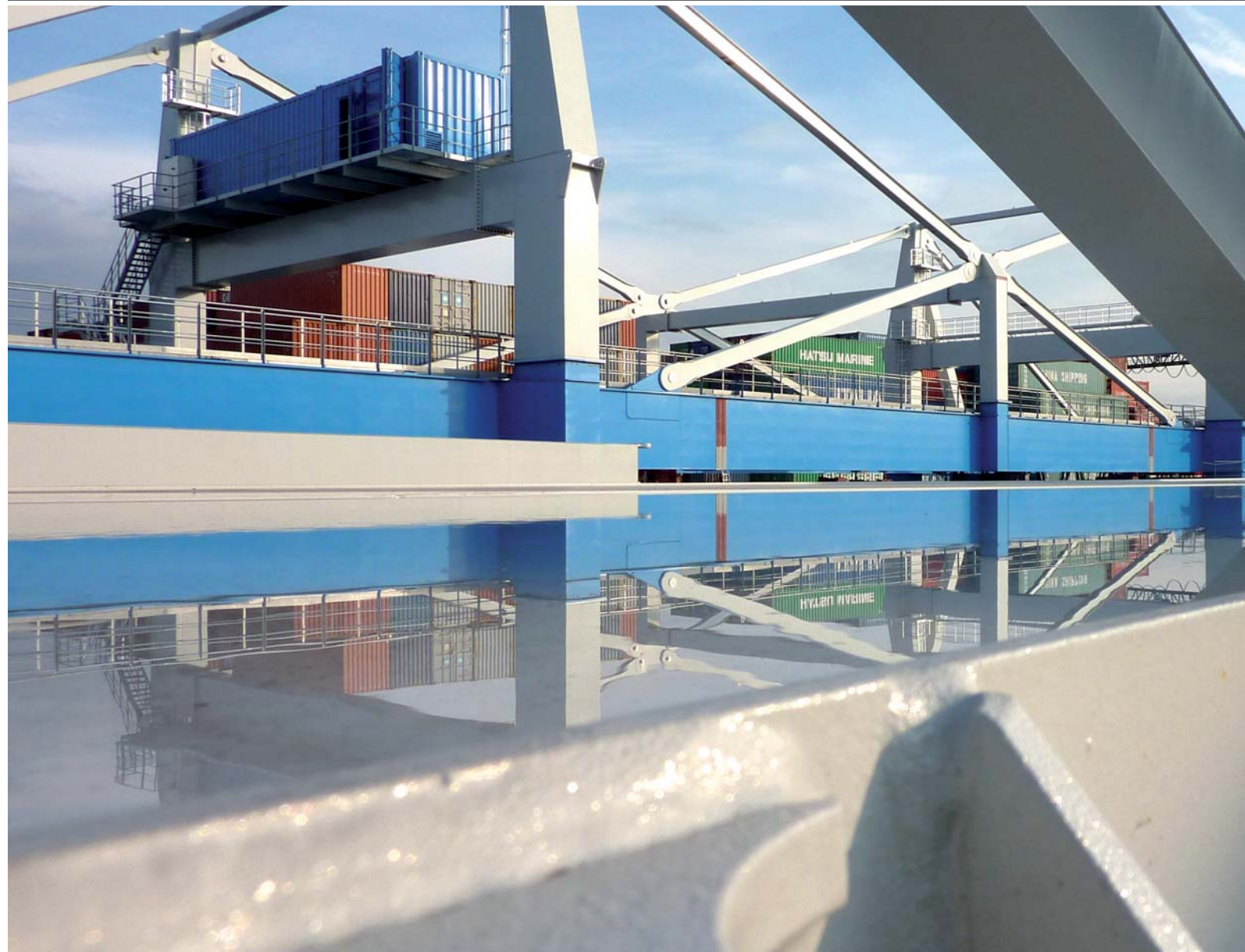


# Imperial News

NEWS FOR STAFF AND CUSTOMERS + + + NEWS FOR STAFF AND CUSTOMERS + + + NEWS FOR STAFF AND CUSTOMERS



neska Extends  
Service Portfolio  
in Cologne

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Amadeus Manages  
Overseas Shipment  
Project

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Imperial Logistics  
International Group  
Exhibits at trans-  
port logistic China

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*Dear Employees and Customers,*

The first six months of 2010 – which correspond to the second half of our financial year 2009 / 2010 – saw a substantial improvement in the overall economic framework and, particularly, the logistics sector.

The rescue package for Greece caused a world-wide commotion and speculation about Europe’s future as a business location. In fact, the euro’s value relative to the US dollar has increased by around 80 percent since it was introduced as a real currency in 2002. Even in the wake of the most recent devaluations, which ultimately strengthen our export economy, the euro’s value versus the US dollar is still 50 percent higher than it was originally.

The manufacturing sector, particularly the steel industry, has substantially stepped up production operations. Container volumes – an indicator of foreign trade activity – climbed nearly back to the 2008 level during the last calendar year after an approximately 30 percent decline. Germany’s imports and exports have also been around 20 percent up on the previous year’s levels since this March. For several months now, there has been talk in the logistics sector again about capacity restrictions in road freight transportation. There are hopes that freight rates, which declined considerably during the economic recession, will start to rise again. However, this will be a step-by-step process and its effects won’t be evident until the second half of 2010.

We are confident that we can overcome the recession. However, we cannot give the final all-clear yet because of concerns about dramatic increases in ore and coal prices which are being driven by the market strength of a limited number of providers and the effects of a high level of speculative investment activity.

The group as a whole is in good shape! A stable business model, a committed workforce and loyal customers helped the Imperial Logistics International Group to emerge from the recession as a stronger organisation. At the same time, it is important for our group to develop new lines of business and enter new regions. Our strong liquidity position will enable us to make new investments in larger and more international dimensions.

I would like to thank our group’s employees for their support and our customers for their loyalty in difficult times.

Kind regards,



Gerhard Riemann




Gerhard Riemann  
Executive Director of Imperial Holdings Ltd. and  
Chief Executive Officer of Imperial Logistics  
International GmbH



Green Light for Green Rail Logistics: neska intermodal Switches European Road Freight Transport to the Environmentally Friendly Rail Mode  
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**Publisher:** Imperial Logistics International GmbH  
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**Editors:** Imperial Logistics International GmbH  
vom Hoff Kommunikation GmbH, Düsseldorf

## Imperial and Karl Schmidt Make a Strong Team

**Imperial** >> Imperial Logistics International GmbH and the bulk transportation company, Karl Schmidt Spedition GmbH & Co. KG, have been in a successful partnership since mid-May 2009. They jointly handle the onward shipment of imported granulate in containers from the North Sea ports of Rotterdam and Antwerp. Imperial's Dutch subsidiary, Alcotrans, transports the freight via inland ship to the Duisburg full-service subsidiary, Rhein-Ruhr Terminal (RRT). Then, Karl Schmidt takes care of the fine distribution. The containers either continue their journey on so-called tipping chassis or the granulate is transfilled into silo trucks.



The new tipping platform at the Rhein-Ruhr Terminal speeds up the process of loading granulates into silos.

The two companies are continuously extending their partnership. For example, a tipping platform was installed at the terminal for the transfilling process at the end of 2009 and a high silo system for interim storage and product handling will be going into operation in 2010.

## Imperial Reederei GmbH Takes Over Gemco

**Imperial Reederei Gruppe** >> Imperial Reederei GmbH, Duisburg, is taking over Gemco Schiffahrts- und Handelsgesellschaft mbH, which is also based in Duisburg, on 1 July 2010. Gemco, a reputed inland shipping specialist on routes between the Ruhr region and northern France, employs various owner masters with canal barges and inland vessels which can also negotiate the Canal du Nord.

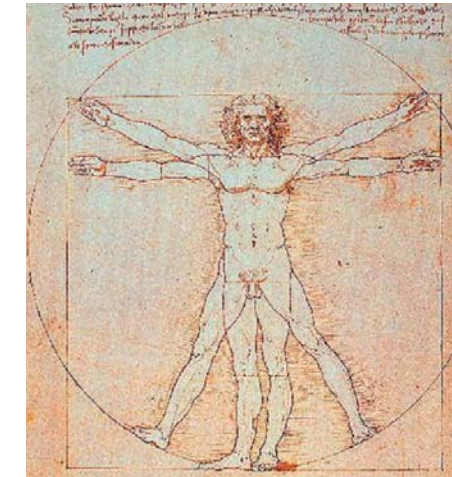
Günter Ohm worked in this shipping market niche for over 40 years. Now, he and his team are discontinuing inland shipping operations and transferring them to the Imperial Reederei Group. The take-over rounds off Imperial's portfolio, particularly the activities of its subsidiaries, Imperial Reederei & Spedition GmbH and Transest S.A.S.

The company's Chief Executives will be Jürgen Helten and Johannes Merkert. Dietmar Steinbüchel (authorised signatory), Clarissa Clauwaert (expeditor) (for Imperial Reederei & Spedition GmbH) and Thierry Bican (Transest S.A.S. in Corbeny) will be in charge of operations.

## New Company Health Management Scheme at Imperial Logistics International

**Imperial** >> Imperial Logistics International GmbH is currently installing a company health management scheme for all Imperial Group employees to take account of social demographic change. In the first stage of this project, Imperial Logistics International developed various health insurance solutions with an independent partner, AVM AltersvorsorgeManagement GmbH. They offer employees the chance to close the ever widening healthcare gap in the statutory health insurance system. AVM's CEO, Michael Harnisch, sourced suitable insurance companies and designed the insurance premium structures in cooperation with health insurance provider Süddeutsche Krankenversicherung (SDK). Ranging from supplementary health insurance to all-inclusive private health insurance, they cover all employee needs.

The SDK company tariffs offer several advantages. The premiums are age and gender independent, family members can be co-insured under the same terms and conditions and, under certain circumstances, no health check is necessary. Michael Harnisch is providing all interested Imperial Logistics International



Group employees with individual advice on the insurance concepts that are best for them. The company is convinced that, with this independent expert's help, it can shed light on the complex issue of health insurance.

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## Panopa Now Responsible for CWS-boco Fleet Management

**Panopa** >> Panopa Logistik GmbH has been handling fleet management operations for CWS-boco International GmbH since April 2010.

This new Panopa project involves the procurement and management of fleet vehicles for the leading international service providers for textile services, washroom hygiene and mats. The CWS-boco fleet includes around 2,500 cars and utility vehicles operating in 15 countries. "By outsourcing fleet management to a competent service provider we hope to generate potential for optimisation," said Michael Höfler, Project Manager at CWS-boco. "Panopa is this competent partner and we are confident that it will help us to achieve our objective." Panopa's responsibilities include fleet management and the monitoring of MOT and exhaust emissions test scheduling.

## Business and Project Development

# Green Light for Green Rail Logistics

**neska** >> The neska intermodal container terminals have extended their 'green' services portfolio. Since the beginning of the year, also the Duisburg and Krefeld terminals have been handling intermodal trailers, taking European surface freight off the road and onto the more environmentally friendly alternative of rail.

Intermodal concepts are the core aspect of sustainable and therefore green logistics. These concepts attempt to maximise the ecological compatibility and resource efficiency of the value chain. neska's intermodal terminals are making an important contribution to green logistics now by handling more continental shipments in addition to the classic overseas hinterland services on inland vessels and railways. These continental services are already established in Cologne and are currently being extended towards Italy.

Moving freight by rail reduces the level of traffic on the roads, providing both environmental and financial benefits. This is clearly demonstrated by another of neska's initiatives: "Rail is a far more cost-effective and environ-



mentally friendly alternative to truck," confirmed Kai-Norman Knötsch, managing director of ThyssenKrupp MinEnergy GmbH.

neska developed an innovative concept for the transportation of foundry coke from Poland to meet this company's special requirements. The

coke is transported to Duisburg by complete train and then loaded onto trucks at the Rhein-Ruhr Terminal. 70,000 tons of coke are transported in this way every year, saving 5.6 million truck-driven kilometres. The neska intermodal terminals will remain committed to the development of sustainable concepts in the future.

## neska Extends Service Portfolio in Cologne

**neska** >> neska Schiffahrts- und Speditionskontor GmbH's Cologne branch has been partner to Cologne-based sugar producer, Pfeifer & Langen KG, since mid-2009. Since this time it has steadily extended its warehousing and port handling activities.

In cooperation with Schmidt Spedition's Cologne branch, neska is now responsible for the handling and storage of 20,000-ton consignments of cane sugar.

"We finished handling the first 'ocean liner consignment' in five and a half days thanks to the new electric scoop grab with 8 cubic metres capacity that went into operation this March. This new grab improves our hourly throughput from 150 to around 250 tons," said Michael Wittmann, the manager of neska's Cologne branch. neska has also set up a 25,000-ton capacity storage facility for sugar

beet pellets close to the port. These and other consignments are also handled at neska's dry cargo transshipment terminal.



## A "Heavy" Cargo for NVG



**Imperial Reederei Gruppe** >> People out for a stroll along the banks of the Elbe were amazed to see a 70 ton crane slowly overtaking them on the water on 2 December 2009. Cranes are generally used to load and unload ships – yet this one was loaded onto a ship itself. Niedersächsische Verfrachtungsgesellschaft mbH (NVG) was responsible for the transportation of this heavy crane cargo, weighing the equivalent of 23 medium-sized elephants, from Lauenburg to Hamburg-Harburg.

The journey down the Elbe took three hours to complete. Built in 1949, the crane used to stand on the Hitzler wharf. Now it can be seen at the new Maritime Centre in Hamburg, where it is an historic monument exhibit standing alongside the "Wappen von Hamburg", a former Helgoland steamship.

## Amadeus Manages Overseas Shipment Project



>> Amadeus Schiffs- und Speditionen GmbH delivered its first consignment from Germany to Brazil this March. 5,050.7 tons of titanium dioxide were loaded onto an inland vessel in Duisburg on 22 and 23 March and taken to Antwerp, where they transferred to an ocean-going vessel. After a 16-day journey at sea, MV "GRETA C" arrived

at the Brazilian Port of Vitória on 10 April, where the titanium dioxide was unloaded by the morning of the eleventh.

Amadeus designed and managed the transport chain on behalf of Sachtleben Chemie GmbH. Both companies hope that a longer-term partnership will result from this shipment.



MV "GRETA C" being loaded in Antwerp

## New DCH Container Crane at the Port of Düsseldorf

**neska** >> Higher, faster, further. DCH Düsseldorf Container-Hafen GmbH put a 44 metres-long container gantry crane onto its steel legs with the assistance of six mobile truck-mounted cranes at the beginning of April. At a height of almost 40 metres, this giant crane looks set to become a new landmark at the commercial port. "The new crane is faster, has a larger span and can be operated more cost efficiently," explained Rainer Schäfer, Managing Director of NDH Neuss-Düsseldorf Hafen GmbH & Co. KG.



The DCH blue giant is one of a series of investments that the company is making to sustain further growth. In 2009, it developed the waterside area here and installed new sets of tracks. Filling in the wet dock has also provided an additional 10,000 square metres of container handling and depot area. The hand-over of the new crane is scheduled for mid-2010 when the operating license is issued.

## Panopa Believes in Employees' Creative Potential



Award ceremony at Panopa's Poznań site in Poland

**Panopa** >> "Success Through Teamwork" is the motto of the ingenious ideas management scheme that Panopa Logistik GmbH launched in 2008. Since then, all employees have been requested to put forward their ideas on how to improve corporate structures: How can we optimise processes, our health & safety track record, service quality and customer satisfaction?

Each Panopa location considers the ideas that are put forward in terms of their implementability and profitability. Then, they are rated according to a points system, taking the idea's specific reach into consideration. By April of this year, over 900 ideas from employees throughout the Panopa Group had been appraised. Over 150 employees – like Mario Koch, Team Leader at the Dortmund location – have already received a material bonus. He suggested the re-use of suitable non-returnable pallets. This idea saves Panopa around EUR 1,200 a year.



Uwe Bernhöft, Dortmund Site Manager, congratulates Mario Koch.

## Modernised Offices for Wijgula B.V.



>> Wijgula B.V. of Druten / Netherlands completed an almost one-year conversion, renovation and modernisation project, which involved the extension and renovation of its office premises, with the official opening on 12 December 2009. It invited both office staff and ship personnel to an "Open Day" so that they could toast the completion of the project and take a look at the new offices. The modern meeting rooms and extended workplaces in the listed building received some very positive feedback.

CEOs Thijs Aarten (l.) and Norbert Meixner (r.) were supported in the preparations for the inauguration event by their assistant, Wendy Leneman-Broekman.



## Panopa Herten Expands Capacity with New Shelf and Rack Systems

**Panopa** >> New shelf and pallet rack systems have been in place since May 2010 at Panopa Logistik GmbH's Herten site.

The use of these rack and shelf systems provides Herten with an additional 650 square metres of storage space in its former ground storage facility. The existing lock-up storage area has been moved from the floor and is now incorporated in the shelves. Outsourcing around 20 of the "slow movers", i.e. products that are sold infrequently, has freed up capacity in the automatic small part warehouse.

The small parts are stored in a three-tier shelf system with around 2,400 compartments, each with a point load bearing capacity of up to 100 kilograms. The 288 pallet racks for large parts are separated by a small floor storage area.



Shelf system



## Panopa Continues Successful Cooperation with ThyssenKrupp Electrical Steel

**Panopa** >> "Never change a winning team" could have been the motto that prompted ThyssenKrupp Electrical Steel GmbH (TKES) to extend its contract with Panopa Logistik GmbH by another five years at the beginning of 2010. The two companies are already united by a half decade-long successful partnership. "We have added more detail to some sections of the follow-up contract so that we can make the interfaces between the factory and Panopa even more efficient," said a TKES Bochum Works Manager. Panopa operates an approximately 35,000 square metre storage facility in Bochum and it also transports consignments to the production facilities and loading points.

## Panopa Logistik Polska Extends Contract with Volkswagen Poznań

**Panopa** >> Panopa Logistik GmbH has extended its contract with the Volkswagen plant in Poznań for an additional 18 months commencing 1 June 2010. The Panopa Group's Polish subsidiary provides a range of logistics services, extending from traditional haulage services, through warehouse management, pre-fabrication, pre-assembly and spare part logistics to just-in-sequence deliveries to assembly and production lines. A pick-by-voice system helps to ensure that work processes are both ergonomic and safe. The pickers wear headsets so that the items can be communicated to them acoustically. This enables them to remain focused and frees up both hands for their work.



Panopa Poznań's pick-by-voice system enables reliable and ergonomic working.

## Executive Management Change at Imperial Logistics International Group

**Imperial** >> Imperial Logistics International GmbH made an executive management change at the beginning of the year when Heinz Bartels (57) was appointed as Deputy Chief Executive Officer of Imperial Logistics International with effect from 1 January 2010.

Riemann has extended his contract as Chief Executive Officer of Imperial Logistics International GmbH and Executive Director of the South African parent company, Imperial Holdings Limited. Bartels will remain in his position as Chief Executive Officer of neska Schiffahrts- und Speditionskontor GmbH in conjunction with the Managing Director, Hans-Peter Wieland. The former neska Managing Director, Karlheinz Klee (65), retired on 31 December 2009. There have also been some executive management changes at Panopa Logistik GmbH.



Heinz Bartels



Rüdiger Buß

Rüdiger Buß (50) succeeded Heinz-Gerd Sprenger (63) as Chief Executive Officer of the Panopa Group on 1 April 2010. Buß has been working for the company for over 20 years, the last nine of these in executive management.

Sprenger is taking retirement after almost 20 years as Panopa's Chief Executive Officer. He will continue to advise the Group as a member of various executive bodies. Thomas Hüttemann (46) joined the Panopa Executive Committee on 1 January 2010. He and Rüdiger Buß will be shaping the company's future.

### Employee Portrait

## Astrid Braam: "My Job is Anything but Boring"

**Imperial Reederei Gruppe** >> Astrid Braam is a relatively recent addition to the Imperial Reederei Group – having joined the company in October 2008. In September 2009, she was appointed as Head of Accounting and Controlling. The 47-year old has the perfect experience profile for this function as a result of holding various positions in accounting at different companies over the years.

Astrid has been working in accounting / controlling ever since completing her commercial apprenticeship; initially as a controller and then as a balance sheet accountant. Her performance at Wissol, a chocolate and confectionary manufacturer, earned her the position of Head of Accounting. She then went on to gain further valuable experience at companies such as British American Tobacco and WestLB AG.

When she steps outside the world of numbers, Astrid enjoys creative pursuits such as photog-



raphy and home gardening. She and her husband are also seasoned travellers. "We love going to foreign countries so that we can discover new cultures," said Astrid. If she has



time, she loves to read a good book or take a spin on her motorbike.

"Lots of people think that accounting and controlling are boring – but I don't think so at all. My job is really exciting because no two days are alike," explained Astrid Braam.

### JUBILEES

#### CONGRATULATIONS TO

##### neska Group

45 years of service

Ursula Kopischke, dbt Duisburg

25 years of service

Carmelina Anziliero, neska Mannheim  
Gerhard Schulz, Pohl Hamburg

##### Panopa Group

35 years of service

Hartmut Schwank, Panopa Bochum

25 years of service

Kemal Atsan, Panopa Bochum  
Wolfgang Goerke, Panopa Bochum  
August Kordes, Panopa Bochum  
Klaus-Dieter Rösner, Panopa Bochum  
Bernd Rohde, Panopa Bochum

##### Imperial Reederei Group

45 years of service

Horst Gerlach, Imperial Reederei & Spedition GmbH  
Gerhard Laudert, Imperial Shipping GmbH  
Hermann Severin, Imperial Shipping GmbH  
Horst Schlaf, Imperial Shipping GmbH  
Heinz Albert Schmitz, Imperial Shipping GmbH  
Anton Vieten, Imperial Shipping GmbH

35 years of service

Eugen Kazmierski, WGL  
Tankschiffahrt GmbH

30 years of service

Gisela Schneider, De Grave GmbH

### PERSONNEL

#### Imperial Logistics International GmbH

Jürgen Hasler, Head of Corporate Development, was appointed as Director of Corporate Development with effect from 1 January 2010.

#### Imperial Reederei Group

Tobias Engels of Imperial Reederei & Spedition GmbH was made an authorised signatory on 1 July 2010.

#### neska Schiffahrts- und Speditionskontor GmbH

Peter Linden is retiring from the Executive Board of the neska subsidiary, Pohl & Co. GmbH in Hamburg, on 30 June 2010. His successor, Michael Kleifges, takes over on 1 July. He is already in charge of the neska branch in Düsseldorf.

Karlheinz Klee retired from the neska Executive Board on 31 December 2009.

#### Panopa Logistik GmbH

On 1 April 2010, Charles Braun and Dr. Andreas Hucht joined the Executive Board of Panopa Logistique France SARL.

Thomas Hüttemann was appointed to the Executive Board of Hansmann Spedition GmbH + Co. KG, Hansmann Logistik GmbH + Co. KG, Gillhuber Logistik GmbH and Gillhuber-Logistics (UK) Limited on 1 April 2010.

Helmut Schniederjohann has also been appointed as Executive Director of Gillhuber Logistik GmbH.



Peter Kelly has been the new Chief Executive Officer at Imperial - De Grave B.V., an Imperial Reederei Group subsidiary, since 1 May 2010. He has assumed responsibility for inland shipping operations after Peter Sauer's departure. Kelly (40) has many years of experience in the field of freighting and previously held the position of Director at the Dutch cooperative of independent barge owners, NPRC.

## Heinz-Gerd Sprenger Takes Well-Earned Retirement

**Panopa** >> Heinz-Gerd Sprenger went into retirement on 31 March 2010. Married with children, Heinz-Gerd Sprenger spent almost 20 years guiding Panopa Logistik GmbH's development as the company's Chief Executive Officer. In the year 2000, he was also appointed as a member of the executive management team at Imperial Logistics International GmbH. Sprenger's successor, Rüdiger Buß, took over as CEO on 1 April 2010. He and Thomas Hüttemann are now at the helm of the Panopa Group.

Around 80 guests attended the farewell party, where colleagues and business partners had the opportunity to thank Sprenger for the courage and far-sightedness that he demonstrated in his executive management role. Gerhard Riemann, Chief Executive Officer of Imperial Logistics International, paid tribute to Heinz-Gerd Sprenger's achievements in his laudatory speech. Buß also gave a tribute speech, emphasising the successful manager's direct and hands-on approach which ensured that he remained in touch with his staff. As a result of these qualities, Heinz-Gerd Sprenger has made an impression on every single member of the workforce. Sprenger also made a speech thanking business associates and colleagues for their cooperation and support. A festive dinner rounded off the event. Sprenger embarked on his career after an apprenticeship



I-r: Thomas Hüttemann, Gerhard Riemann, Heinz-Gerd Sprenger, Rüdiger Buß

as logistics manager at a Duisburg-based haulage company. He went on to hold numerous management functions at different companies until taking up the position of Chief Executive Officer at Panopa in 1991. Under Sprenger's management, Panopa evolved from a pure haulage company to a leading contract logistics service provider with around 2,000 employees at 35 sites.

## Imperial Reederei Exhibits at Breakbulk Fair

**Imperial Reederei Gruppe** >> Logistics professionals from around the world convened in Antwerp between 18 and 20 May 2010 to swap know-how and ideas at Europe's biggest trade fair for heavy cargo and project logistics.

Imperial Logistics International GmbH's "heavy cargo specialists", Baris Schiffahrts-gesellschaft, Donau Logistik, Multinaut Donau-logistik and Imperial Reederei & Spedition, exhibited for the first time at this fair with a joint stand and a collective presentation concept as the company's "Heavy Cargo Division". They had lots of opportunities for interesting and informative talks with potential new cus-

tomers and with existing customers during the fair. All four companies provided positive feedback about the fair and are planning to exhibit there again in 2011.

### Breakbulk EUROPE

The heavy cargo specialists exhibited together in Antwerp.



## Imperial Logistics International Group Exhibits at transport logistic China



**Imperial** >> An Imperial Logistics International Group delegation visited the fourth transport and logistics trade fair in Shanghai between 8 and 10 June 2010. Imperial Logistics shared a stand with the Port of Duisburg in the New International Expo Centre. International visitors attended the trade fair to exchange ideas with representatives of the Imperial Logistics International companies – Imperial Reederei GmbH, neska Schiffahrts- und Speditionskontor GmbH and Panopa Logistik GmbH.



*l-r: Tang Yaguang, Yongchang Qian, Gerhard Riemann*

*l-r: Gerhard Riemann, Heinz Bartels, Rüdiger Buß, Jürgen Hasler, Dr. Roland Pütz, Dr. Andreas Hucht*

"Visiting an international logistics fair in the world's biggest and most dynamic market is a must for any logistics enterprise with international operations like the Imperial Logistics International Group," said Gerhard Riemann, Chief Executive Officer of Imperial Logistics International GmbH, explaining the group's strong presence at the fair. It only took a few days to establish numerous new contacts with Chinese interlocutors with the aim of sourcing and consolidating sustainable business relationships. "Reliable local partners are absolutely essential to channel commodity flows via our networks in Germany," continued Riemann.



*Dr. Andreas Scheuer (l.) and Gerhard Riemann (r.)*

After extensive talks with Dr. Andreas Scheuer, special advisor to the German government on logistics issues and Parliamentary State Secretary in the Federal Ministry of Transport, Riemann met former Chinese Minister of Transport, Yongchang Qian, who is currently the Chairman of the Chinese Communication and Transport Association (CCTA). The transport and logistics trade fair is held every two years in Shanghai. This year, it attracted visitors from 67 countries. Around 440 exhibitors from 42 nations presented their companies this year in Shanghai's exhibition centre.

## International CAR Symposium a Complete Success

**Panopa** >> The 10th International CAR Symposium was held on 2 and 3 February at the RuhrCongress in Bochum. This year's slogan was "Learning from the Crisis – Setting the Course for Future Growth".

The congress kicked off with a careers and recruiting event for the automotive sector called "CAR-connects", which offered students and graduates the opportunity to get in contact with over 60 automotive companies. On the second day of the congress, the top managers and specialists got together for



*The presentation given by Rainer Vosbeck, Head of Transport Organisation at Gillhuber, encouraged participants to share opinions.*

expert panel discussions and opinion sharing. Rainer Vosbeck, Head of Transport Organisation at Gillhuber Logistik GmbH, gave a speech on the subject of "International Supply Chain Management in Times of Extreme Volume Fluctuation" and explained suitable action strategies.

## Imperial Holdings Introduces New Word / Design Mark



**Imperial** >> Imperial Holdings Limited was given a new corporate identity in September 2010 when the revised word / design mark was introduced.



It not only reflects the values on which Imperial Holdings' business concept is founded but also incorporates a new logo which symbolises the group's corporate objectives and service commitment. It communicates the core messages to all of Imperial Holdings' dialogue groups: customers and employees, shareholders and the financial community, media and opinion leaders, partners, suppliers and future employees. The word mark, "Fast moving, forward thinking", refers to Imperial

Holdings' core business of transport and logistics. Yet the Imperial Holdings Group moves more than just goods. Imperial Holdings advances the economy and all participants in the economic value chain with innovative and dynamic concepts.

The design mark consists of a section of a Möbius strip, a surface with only one side made by connecting the two ends of a rectangular strip after putting a half-twist (180 degrees relative to the opposite side) into it. If you follow the outside of the strip, you automatically arrive at its inside. It is a design which communicates Imperial Holdings' transparency and integrity, values which are central to the group's business activities. The other key values of strength and energy are symbolised by the logo's colours.

### TARGOBANK Run Support the Imperial Logistics International Team

**Imperial** >> The starter's gun will be sounding again on 26 August 2010 for the biggest corporate run in the Ruhr region. It used to be called the Citi Run. This year, however, it is taking place in Duisburg for the first time under its new name of the TARGOBANK Run. As usual, there will be an Imperial Logistics International Team among this year's runners. If you would like to participate in the TARGOBANK Run, please contact the Panopa Marketing Team by 26 July 2010.

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### COMPETITION

>> We have hidden footballs on the pages of Imperial News. Did you manage to find them all? Tell us how many footballs you found and, with a little luck, you could be the winner of the official FIFA World Cup matchball, the Jabulani. Send in your answer by 31 August 2010, either by e-mail to [imperial@imperial-international.com](mailto:imperial@imperial-international.com) or by surface mail to:

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Kasteelstrasse 2  
47119 Duisburg



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